

# Get customers cloud ready, the right way.

Help your customers prep for the cloud with clarity (and zero headaches).



When your customers are thinking about moving to the cloud, how do you help them? Whether they're just starting out or already partway through the journey, a Cloud Viability Assessment shows where they stand and how to move forward.

## Laying the groundwork

\*and all the benefits you can tell your customers

### Step 1 Kick-off & check-in

We start by figuring out where your customers are in their cloud journey—and if they're already "there," we make sure they're getting everything they should be.

### Step 2 Deep dive

We go under the hood. Hardware. Software. Networks. All of it. We find the gaps, the hiccups, the quiet little bottlenecks.

### Step 3 Customer goals

What does success look like for your customers? We listen, we ask questions, we map it all out.

### Step 4 Readiness check

Time for the main event. From scalability to security, cost to compliance—we scan every angle and wrap it all into one clean report.

## Main takeaways



### Start with a funded assessment

AWS-funded assessments are available at no cost—and if you decide to move forward, migrations may also be eligible for AWS funding.



### A clear plan, not just data

We don't just hand over a report—we give you and your customers a practical roadmap to guide the next steps.



### Key insights

We show what's working, what's not and where the biggest opportunities lie—you and your customers will get clear, ongoing communication from start to finish.



### Personalized recommendations

One-size-fits-all doesn't cut it. We tailor suggestions to each customer's unique needs with detailed infrastructure and business analysis.



### Risk awareness

We call out potential risks early, so transitions are smoother and smarter. Plus, we give a readiness score (and ways to improve it!)

[Learn more](#)