

ADOBE AND MICROSOFT SOLUTIONS

Help your customers power their productivity.

Adobe Acrobat Pro is the complete, all-in-one PDF and e-signature solution. It enables secure, effortless productivity and collaboration as well as unmatched integration with leading business applications from Microsoft, Google, and more. Your customers get:



GENERATIVE AI

With new AI Assistant (beta) in Acrobat Pro, your customers can interact with PDFs to get quick answers and one-click summaries—and then use those insights to create impactful content and level up their productivity.



SEAMLESS INTEGRATION

With 35+ built-in integrations, your customers can enable PDF, e-signature, and creativity capabilities without leaving their Microsoft applications.



COMPLIANCE AND SECURITY

Protect PDFs with passwords and other security features to restrict editing, printing, copying, and more. Plus, Microsoft Purview Information Protection (MIP) brings Microsoft 365 file format security to PDFs.

What's in it for you?

Doing business with Adobe is easy and we're here to help you succeed. Earn more by selling Adobe solutions to your Microsoft customers—you'll add value while strengthening your relationships. With Adobe you get:

- **Increased profitability**—Get up to 25% extra margin when you add new Acrobat seats to an order.
- **Deal support**—Access Adobe reps and solutions consultants to help drive opportunities and get end-user special pricing on qualified deals.
- **Ingram resources**—Dedicated Adobe specialists available to support you via phone, [email](#), or chat.

Questions? Contact your Adobe Channel Account Manager.